

Lumension Security is a leading global security management company, providing unified protection and control of all enterprise endpoints, applications and devices to more than 5,100 customers and 14 million nodes worldwide. With a wide-range of proven endpoint and network security technologies, including Device Control (DLP), Application Control, Vulnerability Assessment and Patch and Remediation Management, Lumension Security offers a unique opportunity for ISVs and Solution Providers to rapidly extend their current solutions and develop additional revenue streams.

Lumension Security provides OEM partners with:

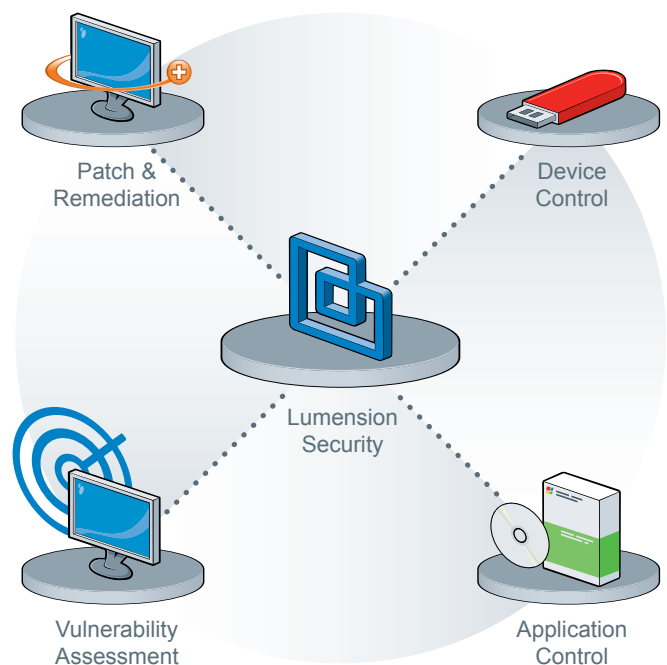
- ☐ Market-leading, award-winning and industry-recognized technology since 1991
- ☐ Proven and experienced OEM partner support for sales and implementations
- ☐ Flexible OEM programs to fit your specific needs
- ☐ Customizable licensing options with recurring revenue models
- ☐ World-wide support of best-of-breed technologies

☐ **Device Control (DLP)**  
 Eliminates data leakage, loss or theft from removable devices through the policy-based enforcement of device use to control the flow of inbound and outbound data from your endpoints.

☐ **Application Control**  
 Provides granular, policy-based enforcement of application use to proactively secure endpoints from malware, spyware, keyloggers, Trojans, rootkits, worms and viruses, zero-day threats and unwanted or unlicensed software.

☐ **Vulnerability Assessment**  
 Identifies and delivers actionable information on all IT assets and potential threats in your environment via a certified network-based scanner.

☐ **Patch and Remediation**  
 Delivers rapid, accurate and secure patch management, allowing you to proactively manage threats by automating the collection, analysis and delivery of patches throughout your enterprise



## What is Lumension Security's Technology OEM Program?

- ☐ **Private Labeled Program**  
 By private-labeling Lumension Security solutions, you can immediately expand revenue opportunities and add comprehensiveness to your existing product lines.
- ☐ **Embedded Solutions Program**  
 By embedding Lumension security solutions into your current offering, you can quickly deliver vulnerability assessment, patch management, application and device control to enterprise's fingertips.
- ☐ **ISV Security Patch Management Compliance Program**  
 By leveraging your software updates, PatchLink Update ensures that your customers are compliant with the latest version of licensed software and that their security update process is streamlined.
- ☐ **Hardware Manufacturer Program**  
 By pre-installing a Sanctuary agent on your enterprise PCs, you can immediately provide comprehensive endpoint protection from unwanted applications and devices at an enterprise's fingertips.

## Top 5 Benefits to OEM Technology Partner

By utilizing Lumension Security technology, you can:

**1. Enhance and Extend Existing Product Offerings**

Extend your current solutions and capabilities and add a competitive advantage through the use of Lumension Security technology.

**2. Improve Time to Market**

With today's dynamic marketplace, you cannot wait to react to opportunities. By utilizing Lumension Security technology, you can rapidly respond to market demands.

**3. Incremental Means to Attaining Revenue Targets**

By extending your solutions and capabilities, you can increase revenues within the current customer base as well as new business opportunities.

**4. Leverage World-wide Product Brands and Support**

Lumension Security's portfolio includes PatchLink and Sanctuary, known throughout the world as the leading solutions for vulnerability and patch management and endpoint policy enforcement. These product brands stand for innovation, quality and market-leading feature sets.

**5. Enjoy Strong Go-to-Market Support**

Lumension Security's program ensures that partners can minimize the overhead associated with the support of new OEM products through technical and sales training, competitive information, and engineering and marketing support.

## Top 5 Benefits to OEM Technology Partner's Customers

By incorporating Lumension Security technology into your solutions, you will be able to provide your customers with the following benefits:

**1. Proactive, Policy-Based Endpoint Security Solutions**

By employing a policy-based framework that mitigates non-compliant behavior or vulnerabilities before problems occur, Lumension Security's technology assures that desired security levels are consistently and continuously enforced throughout the enterprise.

**2. Protection Against Malware and Unwanted Applications**

Lumension Security technology prevents the execution of unknown/malicious code including malware, spyware, zero-day threats and all other destructive viruses.

**3. Data Leakage Prevention (DLP) Capabilities**

Lumension Security technology removes the risk of data theft or data leakage as a result of unwanted and unauthorized applications and devices

**4. Streamlined Vulnerability Management Process**

Lumension Security technology automates the vulnerability management process through network and agent-based scanning of all IT assets and vulnerabilities, as well as rapid deployment of remediation packages.

**5. Market-Leading Technology**

Lumension Security's technology is designed for flexibility and scalability to work in enterprise environments across the globe:

- Innovative – Patented Bi-Directional Shadowing Technology and Digital Fingerprinting Technology
- Proven – Since 1991
- Award-winning – Recent Examples include:
  - ComputerWorld Malaysia – Readers Choice Awards
  - CNET – Security Product of the Year
- Industry Recognized - IDC ranked Lumension as the #1 ranked Patch Management provider for 3 consecutive years



## How to Participate

To participate in Lumension's OEM Technology Program and deliver additional value to your organization and your customers, contact the Lumension Security Business Development team at [BusinessDevelopment@Lumension.com](mailto:BusinessDevelopment@Lumension.com).



Lumension Security

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