

Qualifying for an Energy Savings Incentive with Lumension® Endpoint Power Management

Utilities Incentives Available

In the US, numerous energy utilities offer financial incentives for the installation of PC power management software. Could your business benefit both itself and the environment by engaging in such an energy saving program?

Overview

It has been estimated that corporations can realize annual energy savings from \$26 to \$60 per workstation¹ when PC Power Management features, that apply power saving modes (sleep or even shutdown) for monitors, disks, CPUs, etc, are utilized. These power saving configurations, however, are rarely implemented due to the IT cost burden to implement enterprise solutions. As a result, numerous US utilities offer financial incentives to promote energy conservation through the adoption of PC Power Management solutions. Utilities offer up to \$15 per networked PC implementing power management. These programs generally apply only to fixed PC resources such as desktops and do not include laptops. The availability and exact requirements for the incentives will vary, so please consult your local utility for full qualification details. However, some general guidance is provided below.

Power Management Solution Requirement:

The selected PC power management solution typically is required to be:

- » **New:** Qualifying software must be a new installation or an upgrade where power management capabilities did not previously exist.
- » **Centralized:** The installed solution must allow centralized control of the power management settings across the network.
- » **Retained:** Utilities may require that the installed solution be kept operational for a fixed period from the initial installation date and further provide some evidence of this commitment (e.g. software license agreement).
- » **Qualified:** Some, typically larger, utilities may require that the PC Power Management software be from a vendor that is approved on a Qualifying Software List maintained by the utility or other third party organization.
- » **Reporting-Capable:** The solution must have reporting capabilities that allow monitoring and validation of the energy savings. The reporting capabilities must also provide the ability to catalog the systems and locations under power management control.

Lumension Endpoint Power Management, extend Lumension® Endpoint Management and Security Suite to provide PC Power Management and enabling your enterprise to conserve energy and profit from reduced energy expenditures.

Key Benefits

- » Minimizes Energy Consumption and IT TCO
- » Increases Visibility and Control over the IT Environment
- » Simplifies Power Conservation Policy Deployment in Complex Environments
- » Simultaneously Optimizes IT Power Consumption and Endpoint Security Posture
- » Monetizes the Effect of Power Management Policies with integrated Power Savings Reports

1. Utility Incentives to Drive PC Power Management
<http://www.environmentalleader.com/2009/07/24/utility-incentives-to-drive-pc-power-management/>

Application

Utilities typically require that an energy incentive application, specific to their organization be completed. Applications are often found on the utility's website and include sections on basic corporate and payee information sections as well as a section where the details of the energy savings project should be provided.

Documentation

In conjunction with the Application, utilities often require their customers to provide documentation of the installed system. This documentation may include a(n):

- » **Installation Report:** A report generated by the Power Management Software which details the location (installed address) of the desktop system controlled as well as the number of systems managed totaled and grouped by location. A given utility may require hard and/or soft copies of these reports which index the workstations.
- » **Savings Report:** A report generated by the Power Management Software which indicates the number of systems controlled and energy savings in kilowatt hours and/or dollar cost savings.
- » **Itemized Invoice:** An invoice which specifies the number of systems managed.
- » **Software License Agreement:** A copy of the License Agreement (in some cases including the enabling software key) which is in effect for the applicable retention time period.
- » **Server Location:** The Power Management Server location must be provided often as a preparatory step for the utility to inspect/verify the installation as required by their Audit provisions as discussed below.

Audit

Utilities may wish to verify the presence and application of the PC Management Solution. This verification often entails confirmation of:

- » **Installation:** The installation of the PC Power Management Software.
- » **Location:** The location of the PC Power Management Software server.
- » **Scope:** The number of computers managed.

Online Resources

To learn more about enjoying the benefits of power management while also improving your security, please review the following resources:

- » [Features and capabilities of Lumension® Power Management](#)
- » [Calculate your potential power consumption savings](#)

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